



PowerAdvocate provides market and cost intelligence to energy companies to optimize financial results. We combine best-in-class information, innovative technology, and consulting services to produce superior market intelligence. Since 1999, we have helped asset-intensive clients achieve operational and financial excellence, increase profitability, and optimize business performance. Today, we deliver software-as-a-service through our Energy Intelligence Platform which expands the energy value chain in power generation, transmission and distribution, including renewables, as well as in oil and gas.

JOB TITLE: Energy Consulting Associate

DEPARTMENT: Client Services

LOCATION: San Francisco

SUMMARY: Deliver innovative thinking supported by detailed analytics and market research to help our energy clients make effective supply-chain and capital project execution decisions.

ESSENTIAL DUTIES & RESPONSIBILITIES: In addition to the following, other duties may be assigned to meet business needs.

- Coordinate with Client Supply Chain Management, PMOs, Project Executives, and Engineering Teams as they design and implement supply chain and capital project procurement solutions utilizing PowerAdvocate tools
- Execute market research to assess supply and demand factors influencing our clients' strategic business decisions
- Provide deep analysis of quantitative and qualitative data and synthesize results into meaningful conclusions to help our clients make strategic procurement and capital project decisions
- Use the PowerAdvocate Energy Intelligence Platform software tools to analyze spend, build custom cost models, forecast escalation, manage eSourcing bid events and support many of our other consulting solutions. This often requires training our clients to harness the value of the PowerAdvocate software tools that they license in addition to using the tools to empower your own work
- Support the bidding processes for large capital project contracts and supply chain strategic initiatives, including: performing pricing analysis and direction, coordinating bidder correspondence, designing and orchestrating bidder negotiations, and implementing contracting efforts
- Assist with PowerAdvocate technology improvements and sales and marketing efforts
- Up to 80% travel to client sites primarily in the U.S. and Canada (e.g., a typical work week requires Monday -Thursday travel, although some engagements require significantly less on-site presence)

Power Advocate, Inc.
179 Lincoln St.
Boston, MA 02111
Tel: 857-453-5700
www.poweradvocate.com

Power Advocate, Inc.
111 Pine Street, Suite 1150
San Francisco, CA 94111
Tel: 857-453-5700
www.poweradvocate.com

EXPERIENCE & EDUCATION:

- Exceptional analytical, problem solving, and time management skills
- Effective communication and interpersonal skills appropriate for a large spectrum of clientele
- Works well in a team environment
- Ability to learn quickly and adapt based on the needs of clients and PowerAdvocate
- BS/BA with a focus in engineering or science
- 0-3 years experience in the energy industry, particularly in a Business Operations or Engineering function within the Power Generation, Power Delivery, and/or Oil & Gas sector

This position does not provide visa sponsorships

PowerAdvocate offers a complete package of rewarding programs, including competitive salaries and customized benefits. We'll also provide you with extensive training, education and information resources to help you develop in your career.

We also have fun!

In addition, PowerAdvocate holds monthly all Hands Meetings followed by a happy hour at a local pub. We have sport teams (e.g. ping pong tournaments, running club, volleyball and basketball team); and we have special events including picnics, ski trip, golf outing, a yearly holiday party as well as community outreach activities at local charities e.g. Greater Boston Food Bank, Cradles to Crayons.

If you are interested in becoming part of our team, please apply online at <http://careers.poweradvocate.com/careers/>

At PowerAdvocate, we celebrate differences and are committed to leveraging the diverse backgrounds and perspectives of our workforce to provide opportunities for our employees, our clients and our business. We are an Equal Opportunity Employer – F/M/D/V.